

# PENSACOLA Saenger Theatre

PO Box 13666 \* Pensacola, FL 32591  
 850-595-3882 Direct    850-595-3886 Fax  
 www.pensacolasaenger.com  
 RATE SHEET 22019-2020 (effective 10/1/19)

## Building Rent

Performance Day - For Profit Rates	<b>\$2,600.00</b>
versus 8% of gross ticket sales	
Rehearsal Day - For Profit Rates	<b>\$1,300.00</b>
Performance Day - Not-For-Profit Rates	<b>\$2,600.00</b>
versus 5% of gross ticket sales	
Rehearsal Day - Not-For-Profit Rates	<b>\$1,300.00</b>

## Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set

1000 Square Foot Meeting Room	<b>\$275.00</b>
2000 Square Foot Meeting Room	<b>\$375.00</b>
3000 Square Foot Meeting Room	<b>\$550.00</b>

### SURCHARGES

Weekends and evening events after 5:00 p.m.	25% (added to room rate and slide scale)
Holidays in which the facility is normally closed	50% (added to room rate and slide scale)

## Meeting Room Rent - For every hour after 4 hours

1000 Square Foot Meeting Room	<b>\$25.00</b>
2000 Square Foot Meeting Room	<b>\$35.00</b>
3000 Square Foot Meeting Room	<b>\$50.00</b>

## Equipment Rent

Spotlight (Supertrouper), Each	<b>\$150.00</b>
Spotlight (Supertrouper), Additional Day, Each	<b>\$75.00</b>
Wireless Microphones, 1st day, Each	<b>\$30.00</b>
Wireless Microphones / additional shows, Each	<b>\$15.00</b>
Pipe and Drape per piece	<b>\$3.00</b>
Risers	<b>\$15.00</b>
Towel, Each	<b>\$5.00</b>
Tables, Each	<b>\$5.00</b>
Table Linen, Each	<b>\$5.00</b>
Table Skirt with clips, Each	<b>\$15.00</b>
Table w/Linen and Skirt, each	<b>\$25.00</b>



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**Miscellaneous Fees**

<b>Advertising</b>	15% of gross advertising placed		
<b>Catering</b>	Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer Fee of the Saenger Theatre.		
<b>Novelty Sales</b>	70/30% House sells. 75/25% Merchant Sells. Saenger collects and remits FL Sales Tax calculated at 7.5%		
<b>Insurance</b>	\$0.58 per attendee paid on Drop Count		
<b>Cleaning Fee</b>	Rehearsal Day	per Rehearsal	<b>\$275.00</b>
	Performance	per Performance	<b>\$450.00</b>

**Box Office Fees**

Ticketed event set-up fee	<b>\$250.00</b>
Ticketed even set-up fee / additional performances	<b>\$50.00</b>
Box Office open during non-regular hours (for 4 hours)	<b>\$250.00</b>

**Per Ticket Fees**

Sold Tickets - printing fee	<b>\$0.40</b>
Complimentary tickets - printing fee	<b>\$0.25</b>
Pre-printed / Season tickets - printing fee	<b>\$0.50</b>
Returned pre-print tickets (entered back onto Ticketing system)	<b>\$0.50</b>
Credit Card fee - Fee based on all credit card sales	<b>3.25%</b>

**Processing Fee**

*The Saenger Theatre charges a Convenience Charge of \$1.00 on every ticket sold at Box Office.*

**Facility Fee**

*This fee is charged on all ticketed events and is non-negotiable.*

*The Charge for Facility Fees is \$1.50 per paid admission if the base ticket price is below \$10.00 and \$3.00 per paid admission if the base ticket price is \$10.00 and over.*

*Tickets with a range of prices will be calculated at their individual base ticket prices.*

**Sales Tax**

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%

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## Labor Costs

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

<b>Front of House Labor</b>	<i>Minimum: 4 hours, Ticket Takers 3 hours</i>	
House Manager		<b>\$28.00</b>
Usher Supervisor		<b>\$18.00</b>
Ushers - Volunteer Staff		<b>\$0.00</b>
Ticket Taker		<b>\$16.50</b>
<b>Security</b>	<i>Minimum: Uniformed Officer 5 hours, Class D : 4 hours</i>	
City Uniformed Officer		<b>\$36.00</b>
Security Class "D" Unarmed		<b>\$20.00</b>
Security Class "D" Unarmed Supervisor		<b>\$22.00</b>
<b>Stage Labor</b>	<i>Minimums: For Profit, Professional Bus &amp; Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum Minimums: Local Non-Profit Event has a 4 hour minimum for each day per position</i>	
Stage Manager		<b>\$31.50</b>
Rigger		<b>\$35.50</b>
Stagehand		<b>\$25.25</b>
Show Runner up to 8 hours, \$24.25 per hour after 8 hours.		<b>\$250.00</b>
<b>Janitorial Labor</b>	<i>Minimum: 4 hours</i>	
Event Attendant		<b>\$17.50</b>
<b>Miscellaneous Labor</b>	<i>Minimum: 4 hours</i>	
First Aid Flat Rate up to 4 hours		<b>Quoted</b>
First Aid Flat Rate from 4 - 8 hours		<b>Quoted</b>
Interpreter		<b>Quoted</b>